

JSC BANK FOR FOREIGN TRADE OF VIET NAM

Address: 198 Tran Quang Khai St., Ha Noi
 Business Registration No. 0100112437
 (12th revision dated 16th December, 2016)

SOCIALIST REPUBLIC OF VIETNAM**Independence - Freedom – Happiness**

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*Hanoi, April 27th 2017***AGM PROPOSAL***(On the profit distribution plan for 2016)*

Pursuant to:

- Prevalent regulations and guidance of the ministries and agencies on financial accounting;
- Charter on the organization and operation of the Joint Stock Commercial Bank for Foreign Trade of Vietnam (“Vietcombank”) approved by the 2016 General Shareholders’ Meeting at Resolution No. 09/TN2016/NQ-DHDCD dated April 15th, 2016 and registered at the State Bank of Vietnam by the registration confirmation No. 880/NHNN-TTGSNH dated February 17th, 2017;
- Resolution No. 09/TN2016/NQ-DHDCD of the 9th Annual General Shareholders Meeting in 2016;
- Audited financial statements of Vietcombank for the year 2016 and the appraisal results of financial statements for the year 2016 of the Supervisory Board.

The Board of Directors would like to propose that the General Shareholders’ Meeting to approve the profit distribution plan in 2016 as follows:

Unit: VND million

1	Profit after tax in 2016	6,611,929
2	Profit in previous year’s adjustments	35
3	Profit after tax for distribution [(1) + (2)]	6,611,964
4	Allocation to additional charter capital reserve fund (5%) [(3) x 5%]	330,598
5	Allocation to financial reserve fund (10%) [(3) x 10%]	661,196
6	Remuneration of the independent member of the BOD	267
7	Allocation to bonus and welfare fund	1,408,902
8	Dividend payment for 2016 (Charter capital x 8%)	2,878,215
9	Other deductions	5,270
10	Undistributed profit, after tax, allocation to reserves and dividend payment [(3) – (4) – (5) – (6) – (7) – (8) – (9)]	1,327,516

**ON BEHALF OF THE BOARD OF DIRECTORS
 CHAIRMAN**

Nghiem Xuan Thanh