

**JSC BANK FOR FOREIGN TRADE OF VIET NAM**

Address: 198 Tran Quang Khai St., Ha Noi  
 Business Registration No. 0100112437  
 (11<sup>th</sup> revision dated 07<sup>th</sup> November, 2014)

**SOCIALIST REPUBLIC OF VIETNAM****Independence - Freedom – Happiness**

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*Hanoi, April 05<sup>th</sup>, 2016***PROPOSAL TO THE GENERAL SHAREHOLDERS' MEETING***(On the approval of the profit distribution plan in 2015)*

Pursuant to:

- Prevalent regulations and guidance of the ministries and agencies on financial accounting;
- Charter on the Organization and Operation of the Joint Stock Commercial Bank for Foreign Trade of Vietnam (“VCB”) approved by the 2014 Extraordinary General Shareholders Meeting in Resolution No.08/BT2014/NQ-DHDCD dated December 26<sup>th</sup>, 2014 and registered at the State Bank of Vietnam by the registration confirmation No.621/NHNN-TTGSNH dated January 28<sup>th</sup>, 2015;
- Resolution No.08/TN2015/NQ-DHDCD of the 8<sup>th</sup> Annual General Shareholders Meeting in 2015;
- Audited financial statements of Vietcombank for the year 2015 and the appraisal results of financial statements for the year 2015 of the Supervisory Board of VCB.

The Board of Directors of Joint Stock Commercial Bank for Foreign Trade of Vietnam would like to propose that the General Shareholders Meeting to approve the following profit distribution plan in 2015 as follows:

*Unit: VND million*

1	Profit after tax in 2015	5,208,477
2	Adjustments to previous year' profit according to Audit report of the State Audit Office and additional corporate tax	(24,928)
3	Profit after tax for distribution [(1) + (2)]	5,183,549
4	Remuneration for independent member of the BOD	266
5	Allocation to additional charter capital reserve fund (5%) [(3) x 5%]	259,177
6	Allocation to financial reserve fund (10%) [(3) x 10%]	518,355
7	Allocation to bonus and welfare fund (three-month salary )	957,326
8	Cash dividend payments for 2015 (Chartered capital x 10%)	2,665,020
9	Undistributed profit, after tax, allocation to reserves and dividend payment [(3)-(4)-(5)-(6)-(7)-(8)-(9)]	783,405

**ON BEHALF OF THE BOARD OF DIRECTORS  
 CHAIRMAN**

**Nghiem Xuan Thanh**